

Put "Salesmanship" into your Ads., and your  
Ads. will put money in your purse!

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"A WANT AD." has been defined as the best answer to most questions which end with—"How shall I go about it?"

The modern editor has learned that women are interested in news of the divorce courts; but he knows that she is still more interested in news from the shops and stores.

**For Rent—**  
Furnished Rooms.

**Furnished Rooms.**

**SPLENDIDLY** furnished rooms for 1  
housekeeping; all conveniences. 912 5th  
nw. fel

**SENECA** bachelor apartments; one 1  
room, all improvements; \$10. JANIT  
627 E st. nw. dell

**BRIGHT ROOMS**, low rent, in large ro

house, pretty location, parking three  
on Avenue cars; private family. 463 9th  
st., corner Pennsylvania ave. 1-18  
417 G ST. NW.—Two furnished rooms, \$4  
per month; gentlemen. "fel-  
TO A GENTLEMAN, a nicely furnished b  
room, well heated; southern  
adjoining; in private family; \$5 per mo  
68 R st. nw. "fel-  
COMMUNICATING ROOMS, complete

BRIGHT housekeeping; second floor; hot bath; price, \$18. 510 1st st. nw. fe-31

TWO OR THREE furnished rooms; housekeeping. 75 1 st. ne. fe-31

BRIGHT, sunny second floor front room; steam heat. 704 M st. n.w., Apartment fe-31

NICELY FURNISHED second story front room; bright, well heated; bath. 727 9th nw.

COMFORTABLE, pleasant rooms, \$6, \$7, per month; by week if desired. 723 8th nw. fe-31

ja31-

FOR RENT—Nicely furnished rooms, w  
or without board, newly papered, steam  
all outside rooms. 821 11th st. n.w., corner  
jail-3

DESIRABLE furnished rooms, near Cap  
and Library, \$8, \$10, and \$12 per month.  
2d st. no. jail-3

NEATLY FURNISHED second floor, roo  
all conveniences, with or without board  
gentlemen. 407 East Capitol st. jail-3

FOR RENT—Three rooms and bath, w/ light, heat, and gas. 630 L. st. ne. ja21-3  
ONE large furnished front room. 604 E. n.w. ja20-3  
FOR RENT—Two furnished rooms; ate heat. 1216 7th st. n.w. ja30-2  
NEWLY FURNISHED third story bldg w/ window front room; also second story room w/ hot-water heat; bath; telephone service. T. st. n.w. ja30-4  
ROOMS

**For Rent—Rooms.**

FOR RENT—One flat 1519 19th st. n.w. 1  
 THE RIGGS CAFE AND APARTMENT  
 12th st. n.w.—Choice rooms for desirable to  
 ants, with or without board; best chef  
 own. Try our "Special Sunday Dinners." 2  
 let a meal ticket. 3621-2

IF YOU ARE LOOKING FOR ROOMS O  
 BOARD, see us; no charges. THE CE  
 TRAL REAL ESTATE CO., 1427 F n.w., R  
 Phone M. 1935. 3621-2

**Birds, Dogs, Etc.**  
FOR SALE—Well bred English bull terriers, cheap; two months old. 1255 New York Ave. JA31-58

FANCY poultry, pigeons, singing canaries, breeding cages, parrots, dogs, cats, plant food, goldfishes, goats, rabbits, Guinea pigs, etc. SCHMID'S BIRD STORE, 712 12th St. JA8-11

FRYER'S BIRD STORE, 1301 5th St. JA8-11

**Personal.**

**W**ish to sell part or all of your furniture  
and postal to 431 26th st. n.w., The Old R-  
table Store that pays the highest price.  
ja89-tf

**WORKINGMEN,** you should save some mon-  
ey on a rainy day, come to us for a good ex-  
traordinary tailor-made suit or overcoat (slight-  
ly used) at prices that will certainly surpri-  
se you. Come to the old porch, JUSTH'S OL-  
D STAND, 618 D. ja88-7

**MR. JAMES DAVIS,** the born clairvoyant and es-  
oteric reader, removes spells, evil influences, and ear-

Wishes good luck. 128 25th st. nw., give me  
a call. jai-304

MR. E. MILLON, Palmist and Psychic. 5  
eye st. nw. His readings tell you anything  
you wish to know. They are scientific and  
accurate. Hours, 9 to 4. Open Sunday,  
jai-304

MRS. BISHOP, Palmist, information, clear-  
ance, and to the point. 721 9th st. nw.  
jai-17

**Wall Paper.**  
J. M. V. MAHONEY, the man that makes  
superhanging famous; reliable, prompt, com-  
plete guarantee covers all our work. Send  
postal for free samples and estimate. Main  
store, 602 Pennsylvania ave. se., telephone  
114-F, or following agencies: De Main  
Co., 3207 M. st. n.w., Edinburg, Va.;  
Lowie, Md.; 10 Monroe st., Anacostia; New-  
combe's drug store, Congress Heights; 6  
New York ave. n.w.; 1230 E. st. se.; Conway  
store, Laurel, Md.; General Store, Glendale

**Miscellaneous.**

RD. 1245 H st. ne. Phone East 1769,  
Ja24-50t

WAVE UP ANYTHING TO SELL? You  
will be agreeably surprised if you will let  
me sell it for you. MARCUS NOTES, 426 1/2  
nw. Phone Main 5171.      hold-if

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## Musical.

MARNO LESSONS, 35 cents; lesson on  
piano; 20 years' experience as teacher.

St. NW. 3a20-301

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**Floor Oil.**

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YOU DON'T NEED TO SCRUB the floors  
the Hunter's Dust-Killing Floor Oil; regular  
oil this week. 35c gallon. Drop postal  
3 Pennsylvania ave. NW. 3a21-1f

### Horses and Vehicles

**WANTED**—Three in bugs, in good condition must be bargained, cash. Address: Box 9, Times office. fel-2  
**FOR SALE**—My mare, gentle and kind; also horses and runabout; cheap. **OWNER**, 1000 N. W. Frost, Branchville, S. C. fel-2  
**WANTED**—Two farm horses, cheap; will pay cash. Address **BOX 25**, Times office. fel-2  
**FOR SALE**—Horse, 1,200 or 1,400 pounds; ears old; sound; work anywhere; \$100. **N. W. FROST**, Branchville, P. O. Co. fel-2  
**FOR SALE**—Ten Virginia horses, from 1,200 to 1,400 pounds; **FRED JOHNSON**, 712 N. W. 2d, S. C. fel-2  
**WANTED**—Selling out—355 bike runabout. fel-2

OR SALE—Cheap, 12 horses and mares; farmers or any business; must be sold. Address of 412 Pennsylvania ave. n.w. ja14-3

THE FINEST coach team in Washington and also some big mares, suitable for road country. 623 F st. n.w. ja31-3

OR SALE—Delivery wagon for con-

use. Call at SELLMAN STABLE, 10  
ave., between 14th and 15th, R an  
s. Jan 11

**NEW DELIVERY WAGONS.**  
We are offering some  
special values in new wagons.  
We are showing more wagons  
than all Washington combined.  
**PROBEY CARRIAGE CO.,**  
1230 32d st. n

**OGSWELL'S** is the cheapest place to  
buy a high-top boot.

**For Rent—Houses.**

**FOR RENT—**

1500 You st. n.w., 11 rooms and 2 baths, \$4.00.  
 1219 12th st. n.w., store and 3 dwelling, \$10.00.  
 1219 12th st. n.w., store and 3 dwelling, \$10.00.

Store and dwelling, 615 D. n.w.	.....	3
329 14th st. ne., 6 rooms and bath	.....	2
1469 13d st. ne., 6 rooms and bath	.....	2
21 18th st. n.w., Petwood, D. C.	.....	1
rooms and bath	.....	
594 Brightwood ave., Brightwood, D.	.....	1
C.; 6 rooms	.....	
115 G st. n.w., 4 rooms	.....	1
<b>APARTMENTS</b>		
345 You st. n.w., 3 r. and private bath	.....	\$2
509 E st. n.w.; 3 r. and bath apartment	.....	3
New, 1006 Virginia ave. s.w., 4 rooms	.....	2
and bath, each	.....	
<b>LOUIS D. SHOEMAKER</b>		

RENT-1243 and 1245 E ST. N. E-N  
 rooms and bath; concrete cellar; furn  
 at; rent, \$25 per month. Apply to  
 JAMES D. BURNS, 1101 E St. N.W.  
 tel-3t

5 MO. to good colored tenant, 1234 Mad  
 n.w., 5 rooms; good repair.  
 COLLINS-GUERRY CO, 631 13th st. n.w.  
 tel-3t

OR RENT—\$21.50 ONLY—Brick, 7 room  
th, and all modern improvements; 615 I  
S. T. SMITH REALTY CO., Inc.  
Colorado building. a31-3

OR RENT—2905 H st. n.w., six-room br  
5.9. Apply 825 Massachusetts ave. n.w.  
a31-3

KE HOUSE and store, 510 1/2 st. s.  
rooms and bath; hot and cold wat  
yard; \$35.00; good business place  
W. M. ROSENBERG, 1509 11th st. s.

FOR RENT—Beautiful small house for permanent colored family; excellent neighborhood. Call 1894 Valley st., between 12th and 13th, S and T sts. ja30-31

FOR RENT—  
**COLORED TENANT.**  
A desirable 2-room and bath house in a desirable, just vacated. Rent, \$27.50 monthly.  
**ATKINSON & BALLARD CO. INC.**

624 12th St. N. W. ja29-6  
SIXTEENTH ST. N. W., one-half block  
from the U. S. car line; six rooms; large  
back yard; \$2 per month. Key at 214.4. Apply  
E. C. COWEN, Room 1, Dilse buildings, 30  
N. W. de27-6

RENT—Houses, apartments, and office  
in all parts of the city. For detailed in-  
formation send or call at our office.  
THOS. J. FISHER & CO. (Inc.),  
REAL ESTATE, LOANS, AND INSURANCE  
BROKERS

**Money to Loan—**  
On Real Estate.

real estate security at a price you can afford. Even possible consideration shown above.  
We have no 4 1/2 per cent money at present.  
**THE HARRISON REALTY COMPANY**  
907 G. ST. SEET N. W. de-lb-1

WM. H. SAUNDERS & CO.,  
1407 F ST. N. W.

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MONEY TO LOAN AT LOWEST RATE  
OF INTEREST ON D. C. Real Estate.  
Unreasonable delay.

WALTER H. ACKER,  
1429 F ST. N. W.

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MONEY TO LOAN on approved city real  
estate at 4, 4½, and 5 per cent interest.

**For Sale or Exchange.**  
NDSOMELY finished apartment house in residential section facing 8 streets, new improvements new Union Depot; rent 9% per month; price, \$28,000; trade for vacant ground or all houses or farm. AMHERST, Times & Journal-June 29, 1911

**For Lease.**  
**TO LEASE**—The two-story brick building on B st. n.w., containing nearly 10,000 feet of space; well adapted for manufacturing or general business purposes. Apply to **ARTZELL, RHEEM, HENSEY CO.**, 512 E. st. n.w., or Henry Wells, 1410 G st. n.w. —tr, mo, wa, fel

PHOS, J. OWEN & SON, Auctioneers.

ON MONDAY, FEBRUARY 4TH, 1890, AT FOUR-THIRTY O'CLOCK P. M., the following described land and premises, situate in the county of Washington, District of Columbia, and designated as and being lot 10, in block 28, in John Sherman, trustee's subdivision of parts of Mount Pleasant and Pleasant Plains, now known as Columbia Heights, will be sold to the highest bidder for cash: One-fourth of the purchase price to be paid in cash, balance in two equal installments, payable in one and two years, with interest at 5 per centum per annum.

payable semi-annually, from day to day, secured by deed of trust upon the property sold, or all cash, at the option of the purchaser. A deposit of \$200 will be required at time of sale. All conveyancing, recording and costs of purchaser. Terms of sale to be complied with within 15 days from date of sale, otherwise the trustees reserve the right to resell the property at the risk and expense of defaulting purchaser, after five days' notice of such resale in some newspaper published in Washington, D. C.

FRANK T. RAWLINGS,  
RICHARD G. RAWLINGS,

TON J. LAMBERT,  
V. VAN DYKE,  
Attorneys for Trustees.